

Real Estate Agent/Broker

Overview

Career Studies Certificate

PURPOSE: The curriculum is designed for persons who seek full-time employment in the real estate field, for those presently in the field who are seeking promotions, for those seeking to improve or acquire knowledge and understanding of essential real estate subjects, and for those seeking recertification.

OCCUPATIONAL OBJECTIVES: Real Estate Salespersons, Real Estate Broker, Real Estate Office Manager, Real Estate Sales Manager

ADMISSION REQUIREMENTS: General college curricular admission

PROGRAM NOTES: The Real Estate Agent/Broker Career Studies Certificate satisfies the Virginia Real Estate Commission's Educational Requirements for Salespersons.

For specific information regarding Virginia Real Estate licensing of agents and brokers, students should contact the Virginia Department of Professional and Occupational Regulations (DPOR) at dpor.virginia.gov.

GAINFUL EMPLOYMENT DISCLOSURE INFORMATION: Please see http://www.reynolds.edu/curriculum/gainful-employment-html/ge_info_221-212-70.html to access gainful employment disclosure information for this program.

Roadmap

COURSE	TITLE	LEC. HRS.	LAB. HRS.	CRS. CRE.
REA 100	Principles of Real Estate	4	0	4
REA 110	Real Estate Sales	3	0	3
REA 215	Real Estate Brokerage	3	0	3
REA 216	Real Estate Appraisal	4	0	4
REA 217	Real Estate Finance	3	0	3
REA 245	Real Estate Law	3	0	3
TOTAL		20	0	20
Total Minimum Credits for Career Studies Certificate in Real Estate Agent/Broker				20

03.16.15