COURSE OUTLINE

___ New    ___ Revised                           Effective Date:  Summer 2001

1. COURSE PREFIX NUMBER:  BUS 146   CREDIT HOURS:  3

2. COURSE TITLE:  Introduction to Labor Relations

3. PREREQUISITES:  None

4. COURSE DESCRIPTION:  Examines history of the labor unions, labor contracts, bargaining processes, philosophy of unionism; use of bargaining techniques for non-wage issues; legal, social, and economic context of labor-management relations; responsibilities and duties of unions and management; analysis of public policy, and current state of the labor movement. May apply simulation and cases of arbitration and collective bargaining procedures. Lecture 3 hours per week.

5. CONTENT:  (Major Headings)

   a. History of Unions
   b. Labor contracts and the bargaining process
   c. Philosophy of unionism
   d. Use of bargaining technique for non-wage issues
   e. Legal, social, and economic context of labor-management
   f. Responsibilities and duties of unions and management
   g. Analysis of public policy
   h. Current state of the labor movement

6. GENERAL COURSE OBJECTIVES:

   Upon successful completion of the course, the student will be able to

   a. Discuss the history and the current state of labor unions movement
   b. Identify the components of a labor union contract and the steps of the bargaining process
   c. Apply bargaining techniques in a class simulation
   d. Compare the responsibilities and duties of unions and management
   e. Analyze the effects of unions on legal, social and economic conditions that may cause subsequent changes in public policy

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