COURSE OUTLINE

___ New    x Revised

Effective Date: Fall 2000

1. COURSE PREFIX NUMBER: REA 100
   CREDIT HOURS: 4

2. COURSE TITLE: Principles of Real Estate

3. PREREQUISITES: None

4. COURSE DESCRIPTION: Examines practical applications of real estate principles. Includes a study of titles, estates, land descriptions, contracts, legal instruments and concepts, real estate mathematics, financing, agency, appraisal, fair housing, and management of real estate. Lecture 4 hours per week.

5. CONTENT: (Major Headings)
   a. Ownership, rights, and interest in land
   b. Contract law and real contracts
   c. Mortgage theory, trust deeds, mortgage lending, alternative taxes
   d. Assessments, titles, closing, and escrow
   e. Real estate economics and appraisal
   f. Property management and insurance
   g. Real estate mathematics

6. GENERAL COURSE OBJECTIVES:
   Upon successful completion of the course, the student will be able to
   a. discuss all the types and uses of real estate
   b. discuss basic real estate instruments, their function, purpose, and fundamental legal significance
   c. discuss real estate as it affects individuals and business firms
   d. answer questions dealing with title closing, real estate economics, taxes, and assessments
   e. discuss the problems and challenges in the real estate field in transferring, developing, and financing real estate

JSRCC FORM 05-0002 (Revised 8/17/99)